



**DATA CENTER IN VICTORIA PARK
HAMBURG-RAHLSTEDT**



DSAG 2023

AKQUINET HIGHLIGHTS

2023

WIR. WISSEN. WIE.



**AKQUINET IS
REVOLUTIONIZING
DIGITAL
COMMUNICATION IN
HEALTHCARE**

**THE SAFE HAVEN
FOR DIGITAL LOGISTICS
SOLUTIONS**



**INCLUSION, MOTIVATION, AND
TRANSFORMATION**



DMEA 2023

**SAP EXPERTISE
CONTINUES TO
GROW**

INFO-SPRING 2023





2023- THE JOURNEY TOGETHER IN THE REAR-VIEW MIRROR

As the year draws to a close, we would like to take this opportunity to look back on what we achieved and experienced together in 2023. Once again, we lived through some eventful moments over the last 12 months – and not always in a positive way. We cannot change or improve everything in the world, but next year, in a spirit of commitment and passion, we hope to continue making a difference in our own environment.

In addition to numerous exciting projects on the topics of digitalization and innovative IT, and the major increase in SAP expertise, the key factor that continues to motivate us in our daily work is our interpersonal relationships: diversity and inclusion, teamwork for successful further development, and of course our close and trustful relationships with all customers, partners, and friends of AKQUINET.

DATA CENTER IN VICTORIA PARK HAMBURG-RAHLSTEDT

Construction work on AKQUINET's fifth data center in the Hamburg area has been in full swing since the foundation stone was laid back in January 2023. On a site measuring 2,350 square meters, a state-of-the-art environment, **which meets the highest standards in performance, security, and flexibility, is set to open its doors in 2024.**

Housing, hosting, cloud services, managed services – we cater for all your needs.

Whether you are seeking individual services or the provision of the complete IT infrastructure:

in our highly available co-location data center, we offer high-quality outsourcing services to meet all your requirements. Environmental and climate protection have also been included as sustainability concepts in our project planning, in addition to the latest and most reliable technology with maximum failure safety.

The acceptance test of the two redundant MTU emergency power systems took place just recently in October. Impressive: **Each of the systems has a power output of up to 2.6 megawatts,** generating approximately the annual energy consumption of a 4-person household in just one hour. These systems are only



intended for emergency situations – for example, if the power supply is down, they can keep the **facility operational for 72 hours.**

Whether it be the public sector, healthcare, insurance, or critical infrastructure operators: we are proud

of the faith our customers – from a wide range of data management areas – have shown in us. And we are already looking forward to providing further capacities, which will put our customers' minds at ease, once our newest data center is up and running.

Take a look at our videos for a glimpse behind the scenes of our building site:



SAP EXPERTISE CONTINUES TO GROW – WE WELCOME ENGHOFER KOCH CONSULTING GMBH FROM GRÜNWALD TO OUR RANKS



The market for **cooperative and trustworthy SAP consulting** in relation to the digital transformation is big, as are our ambitions over the next few years when it comes to supporting companies on this path. We are therefore delighted to welcome **another expert team** to our ranks as part of our growth strategy:

With the acquisition of Enghofer Koch Consulting GmbH, we welcomed **30 new specialists on board** in April, all of whom know the holistic solution development process, from conception to implementation, inside out.

Here, the focus of our consulting activities is on **accounting and controlling**. A perfect complement to our prior expertise in manufacturing/production, logistics, trade, and the social economy.



“GRÜEZI, INFOR M3 EXPERTISE”: THE SWISS MSC GROUP FROM WOLLERAU COMES ON BOARD



AKQUINET has acquired 100% of the **Maximum Solution Consulting Group** in order to jointly provide 100% of the Infor M3 consulting services in the future.

At MSC, close to **60 consultants provide support to over 120 customers** with the implementation, operation, and expansion of ERP software.

With this acquisition, AKQUINET is opening up a new business area, which previously had been placed in the experienced hands of MSC, predominantly in the **Fashion & Luxury Goods, Food & Beverage, and Pharma & Cosmetics** sectors. For product-oriented companies, Gartner has named the cloud ERP software Infor a leader in the Magic Quadrant.

We look forward to facing fresh challenges together and tackling exciting new projects.

A screenshot of a website landing page. The top section has a dark background with a blurred image of people in a meeting. Text reads: 'MAXIMUM SOLUTION CONSULTING GROUP', 'SUCCESSFUL ERP SOLUTIONS', and 'YOUR INFOR M3 AND MOVEX SPECIALISTS'. There is a green 'CONTACT US' button. Below this is a green banner with the text 'DIGITAL BUSINESS APPLICATIONS FOR SECURING THE FUTURE OF YOUR BUSINESS.' and the Infor Alliance Partner logo. The bottom section has a white background with the heading 'OPTIMISING BUSINESS PROCESSES & IMPROVING DECISIONS' and three bullet points. A 'CONTACT US' button is at the bottom. On the right side of the bottom section is a photo of people working at a desk with laptops.

MAXIMUM SOLUTION CONSULTING GROUP

SUCCESSFUL ERP SOLUTIONS

YOUR INFOR M3 AND MOVEX SPECIALISTS

[CONTACT US](#)

DIGITAL BUSINESS APPLICATIONS FOR
SECURING THE FUTURE OF YOUR
BUSINESS.



OPTIMISING BUSINESS PROCESSES & IMPROVING DECISIONS

We can be your trusted partner and are experienced in implementing ERP systems (*Enterprise Resource Planning*). Our aim is to make **business processes more efficient and effective by utilising IT solutions**. By enabling cross functional collaboration between business departments, this helps to save time and reduce costs.

With their central data storage ERP systems are also an **essential contribution to management decision processes**.

We specialize in the **integration of the Infor M3, M3 CloudSuite and Movex systems in medium-sized companies**.

[CONTACT US](#)



SI-CONSULTING BRESLAU GOES AKQUINET: SAP GOLD PARTNER STATUS FOR SHARED SUCCESS



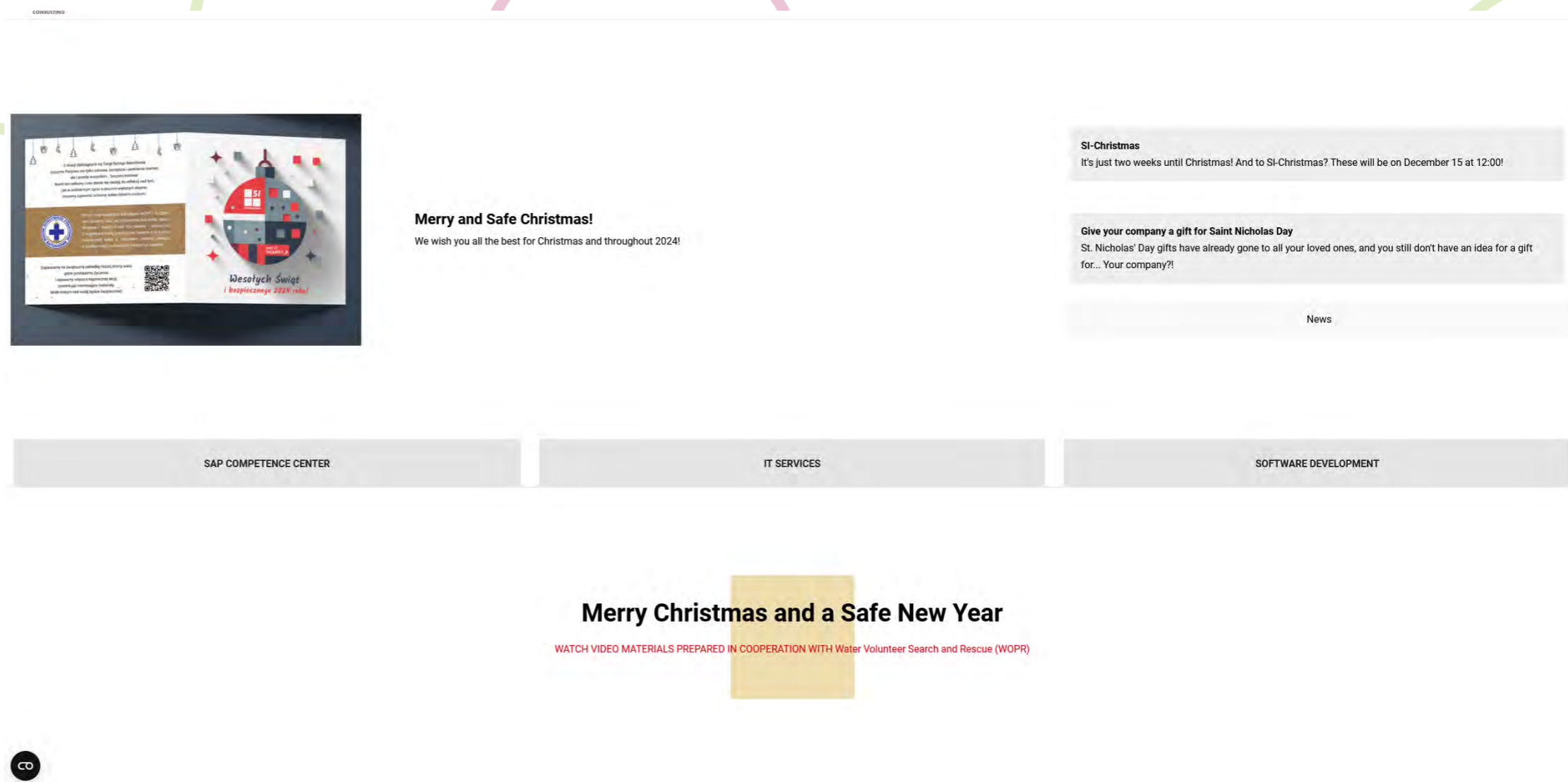
part of
AKQUINET



Another major coup for AKQUINET and for meeting the demand for national and international SAP expertise: **SI-Consulting Sp. z o.o.**, based in Wrocław, Poland, has been part of the organization since May.

With almost **20 years of experience** in supporting and implementing large projects relating to SAP solutions for IT infrastructure and software development, the company brings expertise and dynamism to the overall strategy. At its sites in Wrocław and Poznań, **200 experts are on hand with passion, know-how, and market knowledge** to expand existing and future customer relationships.

The synergies between SI-Consulting and all of AKQUINET's companies not only create new opportunities for current activities in Poland – they also offer completely new perspectives for the future handling of large projects.



Whether it be **modern integrated systems, full DevOps support, or individual programming:** with its SAP Gold Status, the team can make any customer solution shine.

AKQUINET IS REVOLUTIONIZING DIGITAL COMMUNICATION IN HEALTHCARE

AKQUINET presented its **reference system for TI messengers** at the DMEA in Berlin.

The secure messenger “timmy” enables users in the medical field to communicate via **text messages from their devices** irrespective of their location or hardware.

The system developed for gematik, the National Agency for Digital Medicine, is an innovative addition to the “**LifeTime**” messenger app, which has successfully helped **communication with patients of medical practices for several years now**. AKQUINET runs both systems at its own BSI-certified data centers in Germany.



DMEA Berlin
25.–27. April 2023
Connecting Digital Health

FURTHER HIGHLIGHTS:

TI SPECIAL SERVICE CLIENTS FOR EPA AND EAU

To ensure that hospitals, medical practices, and other institutions can use TI special services with ease, AKQUINET has developed suitable clients. These are also provided to manufacturers for integration into their solutions. It is often a good idea to use clients if, for example, the path via the primary system does not work optimally, the application is too expensive, or the period until the arrival of the TI application needs to be bridged.

MOVING INTO THE HARDWARE-FREE FUTURE WITH BASIS CONSUMER AND HIGH-SPEED CONNECTOR

AKQUINET offers **telematics infrastructure, which is smart, secure, and hardware-independent**, with the basis consumer – the software connector exclusively for the TI service KIM. Certified by gematik in February, it will initially be aimed at associations of statutory health insurance physicians. In addition, AKQUINET will soon be offering a **hardware-free high-speed connector** with the service “TI-as-a-Service”.



THE SAFE HAVEN FOR DIGITAL LOGISTICS SOLUTIONS

Port logistics is complex. **AKQUINET is setting new standards in the area of virtual terminal solutions – CHESSCON Live View** displays the container terminal as a digital twin in 3D and maps the entire equipment and vehicles in real time. Here, users can click on individual items in order to view **more detailed information, for example, about the battery status and other parameters.** Simulations for optimal decision-making support the processes and increase efficiency.

Departmental colleagues are on-site at the most important global trade fairs, including the TOC Europe in Rotterdam. The exciting innovations have been very well received. With our expertise and highly developed solutions, we are delighted to be able to offer real anchorage to professionals from across the globe.



AKQUINET INFO-SPRING 2023: SPRING AWAKENING FOR MICROSOFT NEWS



INFO-SPRING 2023

An exciting gathering was held at AKQUINET offices in March, featuring news and innovations from the world of Microsoft.

Covering Dynamics 365 topics such as IT security, data protection, and current news – interesting presentations and contributions by various speakers were enjoyed by an enthusiastic audience, who also engaged in lively discussions with each other away from the day-to-day business.

Whether about **industry clouds, CHAT GPT, or various other automated processes:** many topics were discussed and new insights gained over some tasty snacks in a relaxed atmosphere. Thanks to the positive feedback we received from attendees, Info-Spring will also take place in 2024. Please get in touch if you are interested. We will keep you in the loop about dates and add you to the guest list.

DSAG 2023 IN BREMEN – INTERESTING INSIGHTS INTO S4/HANA

Our SAP experts gave insights into and answered questions on the most important topics concerning the **transition to S4/HANA** at the DSAG in Bremen. The demand for information and consultancy is huge – and we are delighted to be able to offer the right solution to all interested parties from a wide range of companies. **Every (migration) strategy starts with the first step.**

With AKQUINET, you can be confident of having the right partner by your side.



The event covered topics such as:

- Greenfield or brownfield
- Security & compliance service
- Transition S/4HANA
- Master data governance
- Managed services
- Operation in the cloud or on-site
- Automation or digitalization
- Licensing consulting and reporting concepts
- Analysis and management cockpit RFC
- Anything that might be interesting and relevant

Planning for 2024 is already in full swing. We look forward to welcoming you to our stall at the next event in LEIPZIG.

INCLUSION, MOTIVATION, AND TRANSFORMATION



Leading by example with positive experiences – something we are happy to advertise as a matter close to our hearts.

And it's not just AKQUINET. More and more companies are making professional inclusion part of their daily business, too. At the **"Erfolg inklusive" (success included)** event, which took place at AKQUINET offices in Hamburg-Bramfeld, representatives from various industries highlighted **pragmatic ways of practicing inclusion** or integrating these methods into internal processes.

People from companies and organizations, who would like to learn more about professional inclusion and take inspiration from this initiative, are welcome to contact us if they wish to keep abreast of future events. And of course if they wish to report on their own projects and models as speakers themselves.

NEW ARRIVALS IN AKQUINET'S MANAGEMENT TEAM: MICHAEL KNOPP (CFO)



In April, AKQUINET's management team received **some strengthening in the areas of finance and accounting, HR and M&A.** And again just a few months later. **A warm welcome to Michael Knopp.**

VALID DATA CAN BE DESCRIBED AS THE TORQUE OF ALL PROCESSES: AKQUINET ONCE AGAIN DELIVERS PIONEERING WORK IN 2023

Operating effective data management means using the latest and best tools for integration, interfaces, migration, evaluation, and analysis.

Whether in sales, support, marketing, controlling, or HR – we have continued to fine-tune and optimize operations this year, too. So that you have everything you need in order to be successful in your core business and in order to utilize **that crucial competitive advantage.**

We will also be there to support you in all matters next year.

- Data privacy
- Data integration
- Data quality
- Data availability
- Data management
- And much more



EAR TO THE WORLD: OUR AKQUINET PODCAST ON THE COLORFUL WORLD OF IT

The aim of our podcast is to reach people who might have an open ear in the truest sense. For **news on meeting the demands of the digital transformation, for advances in process optimization, for topics such as inclusion and innovative work**, and for everything that pushes us forward together.

Over 20 episodes covering relevant areas of our core business and beyond are available for your listening pleasure. A good opportunity to take a break, sit back and relax, and find some inspiration. We look forward to welcoming a host of new listeners in the future, we are open to suggestions, and we will keep our finger on the pulse. Where the topic is concerned. And on the air. Thanks for the encouragement.



AKQUINET RANKS 13TH ON THE LÜNENDONK LIST 2023

Every year the market research institute **Lünendonk & Hossenfelder** honors Germany's best companies in the area of IT services. We are proud **to be placed 13th for the first time** – because the process of continuously improving our services, products, and consulting services, in close communication with our customers from numerous sectors, drives us on. Day in, day out, year in, year out.

And because continuous improvement is not just a buzzword for us, but rather a genuine objective and mission, **for the first time in 2024, we will be launching a customer survey**. We would be delighted if you would take part. This would give us first-hand and crucial information to understand where we can make further improvements. We thank you for your participation in advance.



LÜNENDONK

Märkte Leistungen Produkte Aktuelles Unternehmen Referenzen Kontakt

Lünendonk-Liste 2023

Führende IT-Service-Unternehmen in Deutschland



Jetzt Liste kostenfrei herunterladen!

Die Lünendonk-Liste 2023 „Führende IT-Service-Unternehmen in Deutschland“ – erfahren Sie mehr zu den Playern auf diesem Markt!

Kostenfrei für Liste registrieren

Die **Lünendonk®-Liste 2023 „Führende IT-Service-Unternehmen in Deutschland“**

- stellt ein Ranking der 20 nach Umsatz führenden Anbieter von IT-Services in Deutschland dar
- bietet einen Überblick über die Player am deutschen Markt für IT-Serviceleistungen und bildet neben dem Inlands-Umsatz auch die aktuellen Mitarbeiterzahlen ab
- ist ein Auszug aus der **Lünendonk®-Studie 2023 „Der Markt für IT-Dienstleistungen in Deutschland“**, die Ende Juli 2023 veröffentlicht wurde und kostenfrei verfügbar ist.

